



Empower people for a healthy today
and a better tomorrow.

FULL JOB DESCRIPTION

Company: Microlife USA

Location: Remote USA

Position Type: Independent Contractor (1099)

Overview: Microlife USA, a pioneering medical device manufacturer of clinically validated blood pressure devices, is seeking motivated Independent Sales Representatives to expand our market reach. Our product line includes FDA-approved devices such as WatchBP blood pressure monitors, the MultiCare rolling vitals cart and other patient monitoring devices (temp, SPO2, blood glucose and weight).

Key Responsibilities:

- Promote and sell Microlife's portfolio of blood pressure monitors to healthcare professionals, long-term care facilities and clinics.
- Develop and maintain relationships with clients to understand their needs and provide suitable product solutions.
- Conduct product demonstrations and training sessions for clients.
- Stay updated on industry trends and product knowledge to effectively communicate benefits.

Requirements:

- Proven sales experience in medical devices or related healthcare products.
- Strong communication and interpersonal skills.
- Ability to work independently and manage your own schedule.
- Reliable access to the internet and phone.
- Knowledge of blood pressure/cardiology is a plus.

Compensation:

- Commission-based structure with competitive rates.
- Opportunities for performance-based bonuses.

Benefits:

- Flexible working hours.
- Comprehensive training and ongoing support.



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- Access to innovative and reputable products in the blood pressure monitor industry.

Application Process: Interested candidates should submit their resume and a brief cover letter outlining their sales experience and why they are a good fit for Microlife USA.

Contact: Email: contact@microlifeusa.com

Job Type: Contract

License/Certification:

- Valid Driver's License (Required)
- W9 Form Completed and Signed
- Good Standing with assigned State's Secretary of State